

WEEKLY SUCCESS EVENTS

You want to be where your National is!

Monday Night Live

Receive training from your
Sr. NSD Dacia Wiegandt!

***Remember to wear Mary Kay Attire**

7 p.m. @ The Kendall Beauty Studio
12340 SW 127th Ave Miami, Florida 33186

This is your most important Full Circle
appointment of the week!

There truly isn't a better way to

"Learn while you Earn."



Kendall Beauty Center & Event Etiquette

- \$6 for the event or \$20 for the month! A monthly meeting card is sold at the start of each month at the front desk. *In addition, \$3 per each guest you bring.
- Mary Kay attire is required at all events. This means white shirt, black skirt, and heels. NO PANTS ALLOWED! You will love bringing guests to a professional environment!
- Children are not permitted under any circumstances to any event.
- Please introduce your guests to me as they arrive and allow me to say good-bye before they leave.
- Your Weekly Accomplishment Sheet must be submitted in order to participate for recognition!
- Live Skin Care Class / Consultant Training
- Meet our Models & Sharing the Business Opportunity

Wednesday Training Call with your NSD

Every Wednesday @ 9:30 p.m. EST (Eastern Standard Time)

Call: 712-432-0900 Access Code: 326238#

Get in your PJs, grab a snack, a pen and paper
and listen to your DARE National train you!

EXEMPLIFYING THE MARY KAY IMAGE

***With each career level,
you change business attire and pins.**



Mary Kay Consultant - Dress or Business Suit, black or neutral hose (optional) and black dress shoes.

Mary Kay logo pin.

Mary Kay Senior Consultant - Same attire as MK Consultant with MK Senior Consultant Pin Enhancer.

Star Team Builder - Black skirt, white blouse, Red Jacket with MK Star Team Builder Pin Enhancer.

Team Leader - Same attire as Star Team Builder except Team Leader Pin Enhancer is worn.

Grand Achiever - Same attire as Team Leader parked proudly in that brand new car!

Future Sales Director / DIQ - Black skirt, Black blouse (DIQ only), Red Jacket with Future Sales Director Pin

THE LADDER OF SUCCESS PIN

designating Star Consultant status and the Power Star pin may be seen on any MK Consultant or Director. These pins can be awarded at any career level as they are earned. Taking pride in your appearance and the



way your started kit and mirrors look is all a part of Business Etiquette. You cannot expect to sell the product if you do not wear the product. Also, think about this: which product would you be more likely to purchase, clean or dusty?

Having a clean and neat automobile personifies pride and self assurance in your business and what Mary Kay stands for.

FASHION ETIQUETTE:

MEETING ETIQUETTE:

1. Always arrived 10 to 15 minutes early to all events, meetings and appointments.
2. Mary Kay attire should be worn to all business meetings, events, etc.
3. Arrive with 100% positive attitude and language.
4. Try to bring guests to all events. They deserve it!
5. Socializing with fellow consultants should be done before and/or after meetings or events.
6. Talking and disrupting the meetings are rude and disrespectful to the speaker and/or Director.
7. Chewing gum during meetings and/or events is distracting. Mints and/or hard candy are suggested.
8. Electronic devices such as cell phones should be silenced during meetings and events. Excuse yourself completely before placing or answering a call.
9. Children should not be brought to meetings and/or events unless they are over the age of 18 and/or a recruit prospect. Talk to your Director regarding nursing infants.
10. Cheer and applaud in the same manner you would like others to applaud or cheer for you

1. Wear hose that are the same color as the hem line or a neutral or natural color.
2. Wear shoes that match or coordinate with business attire.
3. Shoes should never be lighter than the color of hem line. (Ex. Don't wear white shoes, white hose and a black skirt.)
4. Accentuate your attire with jewelry that compliments your business dress. Nice pair of earrings, necklace, bracelet, etc.
5. Purse or briefcase should be professional looking. Black or neutral color such as brown leather will look more professional.
6. Wear a hair style that compliments your facial features. Preferably an up to date style and o- your face. Have you received a compliment recently? If not, consider a different hair stylist.
7. Even though fragrance is a part of our business, it should be subtle. A lot of customers and fellow consultants are allergic or bothered by strong fragrances.
8. Nails should be clean and well manicured. Nail color should match your attire or a clear nail polish should be applied.