



## *Sr. National Sales Director Dacia Wiegandt*

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(As of July, 2016)

- **Started her Mary Kay career:**
  - July of 2001
  - Just 6 months later she debuted as a Sales Director
- **Has earned 10 cars**
  - 6 being the prestigious pearl Cadillac
  - Currently drives the pearlescent pink, Escalade
- **2004-**
  - Dacia & her unit achieved the Million Dollar Circle of Excellence
  - Dacia became the youngest Million Dollar Sales Director in MK history
- Has earned over **40 carats in DIAMONDS!**
- **Traveled Mary Kay style to:**
  - San Francisco, CA
  - Maui, Hawaii (3)
  - Greece (2)
  - Crete
  - Copenhagen
  - Sweden
  - Russia
  - Austria
  - Australia
  - England
  - Cruised the British Isles & Channel Islands
  - Italy
  - China
  - London
  - Spain
  - Argentina
- Has **60** Area Sales Directors and a **NEW N.S.D.** offspring, *Auri Hatheway*.
- Highest love check in one month = **\$60,000.00**
- She is an official Mary Kay Millionaire—having earned over \$3 Million in commissions
- Proud of her husband Karl & their three children
  - Austin 10
  - Mason 8
  - Addison 6
- She is very thankful that Mary Kay has provided her with the flexibility to be a stay-at-home mom while also making an executive income.
- Dacia Loves the philosophy of Mary Kay
  - Faith first
  - Family second
  - Career third

Dacia's Fun Facts

Favorite Mary kay memory: Being Crowned the Queen of Sharing in 2004.

You would be surprised: I am a home body and I don't like the phone.

My best asset: my attitude and people skills

Favorite way to unwind: watch movies

My favorite place: at home with my kids

Favorite travel destination: Maui, Hawaii

Favorite movie: War Room

Book I am currently reading: DARING Greatly

Best book I ever read: The Circle Maker

Favorite meal: barbecue

Time of day: I love mornings!!!

My hobbies: working out with weights

I collect: people, friends and pictures

If I could sing I would sing like: Carrie Underwood

I am motivated by: security

My favorite subject in school: bible

What advice you would give a 10 yr old: listen to your parents they have your best intentions and take advantage of not having any responsibility.

I would love to have a conversation with: Mary Kay

People describe me as being positive and seeing the best in there's.

The best advice I learned in DIQ was to work personally and not rely on anyone else!

I knew I made it when Gloria said YES when I asked her to be my guest speaker at my national debut and she said," Dacia, Dacia, Dacia"

One month in DIQ " one month normal"

I unit name is Dacia's dreamers

My highest love check is \$60,000

My next goal is INNER-CIRCLE