

IN ADDITION TO THE OBVIOUS...

Your immediate family,
in-laws, cousins, neighbors,
friends & work associates,
what about the person...



- ... from your old job?
- ... from school or college?
- ... you know from your favorite sport or hobby?
 - ... from your child's activity?
 - ... from your church?
 - ... from community activities?
 - ... from whom you rent?
 - ... to whom you sold a house?
- ... who checks you out at the grocery store?
 - ... who helps you at the cleaners?
 - ... that you met on vacation?
- ... who checked you in at your last hotel?
 - ... who gives your child lessons?
 - ... who cuts your hair?
 - ... who fills your prescriptions?
 - ... who leads the PTA?
 - ... Girl / Boy Scouts?
- ... who works at the desk at the health club?
 - ... who booked your last vacation?
- ... that you met through your husband / significant other?
 - ... who sells baskets? candles?
 - ... who bought a house last on your street?
 - ... who is your bank teller?
 - ... who is your florist?
 - ... who was your nurse at the office / hospital?
 - ... who was your maid of honor?
 - ... who was your cleaning lady?
 - ... who you met in the grocery / bank line?
 - ... who was the bride you saw in the newspaper?
- ... who is your child's / your friend's child's teacher?
 - ... who is the secretary at your work / school?
 - ... who sells you your clothes?
 - ... who sells you your shoes?
 - ... who sold you your glasses?
 - ... who is the wait sta- at your favorite restaurant?
 - ... who you met at your last business luncheon?

MARY KAY CONTACT LIST

Make a list of every person you know that has skin on their face! They can help you start your business, give you their opinion and allow you to practice on them. Literally write down everyone that comes to mind to people with whom you went to school, people you work with or have previously worked with, relatives, relatives of relatives and people you come into contact with that you might not even know their name.

Potential Hostess	Potential Team Member	Name	Phone #	Relationship
<input type="checkbox"/>	<input type="checkbox"/>	1. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	2. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	3. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	4. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	5. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	6. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	7. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	8. _____	_____	_____
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<input type="checkbox"/>	<input type="checkbox"/>	10. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	11. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	12. _____	_____	_____
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<input type="checkbox"/>	<input type="checkbox"/>	14. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	15. _____	_____	_____
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<input type="checkbox"/>	<input type="checkbox"/>	17. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	18. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	19. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	20. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	21. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	22. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	23. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	24. _____	_____	_____
<input type="checkbox"/>	<input type="checkbox"/>	25. _____	_____	_____

Potential
Hostess

Potential
Team Member

Name

Phone #

Relationship

26. _____

27. _____

28. _____

29. _____

30. _____

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50. _____

