

D.A.R.E. Area Consultant Accountability Sheet

Personal/Family

Name: _____

Income-Producing

PLANNING FOR WEEK OF: _____

Office, Misc., etc.

	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
6:00am- 7:00am <i>Prayer, devotional time, workout</i>							
7:00am- 8:00am <i>Family time, breakfast, and get dressed for success!</i>							
8:00am-10:00am <i>Drop kids off, return phone calls/ email, prepare for day</i>							
10am-12 Noon Personal appointment, BOOKING & Follow Up Calls	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.
12:00pm Lunch							
12:30pm-1:30pm <i>Coach Skin Care Class Hostesses, Call Director & team members</i>							
1:30pm-3:00pm <i>Errands, networking</i>							
3:00pm-6:00pm <i>Pick up kids, homework, afterschool activities, dinner</i>							
6:00pm <i>Leave for event</i>							
7:00pm-9:30pm <i>Meeting, event, personal party, training, booking, etc.</i>							
10:00pm-11:00pm <i>Check email, prepare 6 most important things list for next day.</i>							

What level of success are you committed to?

Part Time Consultant

YES! I commit to:

- ◆ 1-2 New Faces/Week
- ◆ 1-2 appts./week = \$100 Sales
- ◆ 1-2 Hours Booking, Follow Up Calls
- ◆ Attend Unit Meetings & Success Events
- ◆ Call Director every week

Star Recruiter/Team Leader

YES! I commit to:

- ◆ 5- 8 New Faces/Week
- ◆ 2-3 appts./week = \$300 Sales
- ◆ 2-4 Hours Booking, Follow Up Calls
- ◆ Attend Unit Meetings & Success Events every week
- ◆ Call Director 2-3 times per week

Future Director/DIQ

YES! I commit to:

- ◆ 8-10 New Faces/Week
- ◆ 5+ appts./week = \$1,000 Sales
- ◆ 4-6 Hours Booking, Follow Up Calls
- ◆ Attend ALL Unit & Area Success Events and Training Opportunities
- ◆ Call Director & team members daily

New Faces This Week: _____ Total Sold This Week: \$ _____

Total Guests at Meeting This Week: _____

Total Guests on Marketing Calls This Week: _____

Total Interviews completed with Director this Week: _____

Personal Recruits: _____