

Scripts & text booking

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I always say your words do not work, mine do.

New consultant & booking

Hello _____, do you have a quick minute? I am soo excited! I just started my brand new business teaching color cosmetics and skincare. I really need your help! Compliment her sincerely here (You always look so nice, I respect your opinion, I love the way you do your make-up)

I need practice and I have to do “30” practice in the next two weeks. Would you help me? It is fun, free and would mean so much to me.

Can you help me this week or next?

Next? I have Tuesday, Thursday or Saturday

Morning or evening?

Confirm day and time

Now you know it’s just as fun inviting a few friends to come plus you will earn more FREE-product & it will help me even more with my goal.

Booking someone after being in the business for a while

Hello _____ how are you? I wanted to ask you a favor since you are such a help ful person. I have a huge goal I am moving up in leadership in Mary kay and i have to do 30 faces & interviews for practice over the next two weeks. Could you help me? I could come to you or you to me? It would only take 30 min.

After you book her as her to invite some friends to make it more fun

Text booking:

Start with , “Hello is this _____?” add cute Emoji’s

Once they answer

“Hey, this is Dacia I have a favor to ask you” (emoji)

Yes, Now insert script above with lots of emojis)

Booking a practice interview by text:

Hello _____ how are you? (add emojis)

I wanted to ask you a favor since you are such a helpful person. I have a huge goal. I am moving up in leadership in Mary kay and I need to do 15 practice interviews with my director over the next two weeks. Could you help me? I could buy you coffee or we could meet at your home or work)

You will also receive a FREE mascara or lip gloss for helping me

Try to book in person and if not do a FaceTime or zoom with your director

PRACTICE MAKES PERFECT

