

THE CAREER PATH

NATIONAL SALES DIRECTOR

20 total offspring Independent Sales Directors (12/3/8), (11/3/9) or (10/3/10)
Cadillac Career Car or Cash
4%, 9%, or 13% Personal Team Commission
13% Personal Unit Commission • 10% Unit Volume Commission
9% First Line, 4% Second Line, 2% Third Line Commission
Multiple Bonuses and Yearly Luxury Trip

SALES DIRECTOR

30+ unit Members • Earn profit based on retail sales
9-23% Unit commission • 9-13% Personal Team Commission
One-time \$200-\$500 Bonus when you debut with 2+ active Red Jackets

Eligible for:

Personal Team Building Bonus \$100 or more
Unit Development Bonus of \$400 - \$1,000
Star Consultant Bonus of \$300 or more
Wellness Award Bonus Program of \$800, \$1,300, or \$2,000
Cadillac Bonus, New Independent Sales Director Program Bonus
Independent Senior Sales Director Bonus
Earn the use of a Sales Director Career Car or Cash Compensation option
Quarterly Star Sales Director recognition and year long consistency prizes
Attend Leadership Conference
Qualify for Top Sales Director Trip

DIRECTOR-IN-QUALIFICATION

8+ active personal team members • Earn profit based on retail sales
9% or 13% personal team commission
\$50 Team-building bonus for each qualified personal team member
Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)
One-time \$200 Bonus when you enter with 1+ active Red Jackets

ELITE TEAM LEADER

8+ active personal team members or 5 active with 1 Red Jacket
Earn profit based on retail sales
9% or 13% personal team commission & 5% 2nd-Tier commission
\$50 Team-building bonus for each qualified personal team member
Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)

TEAM LEADER

5 to 7 active personal team members • Earn profit based on retail sales
9% or 13% personal team commission
\$50 Team-building bonus for each qualified personal team member
Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)

STAR TEAM BUILDER

3 to 4 active personal team members • Earn profit based on retail sales
4%, 6%, or 8% personal team commission
\$50 Team-building bonus for each qualified personal team member

SENIOR CONSULTANT

1 to 2 active personal team members • Earn profit based on retail sales
4% personal team commission
\$50 Team-building bonus for each qualified personal team member

CONSULTANT

Star Consultant, Company & Unit Prizes, Bonus Products
50% Discount on all Section 1 product
50% Profit with each customer purchase

